

WestwoodMarketwatch.com
Market Analysis - Sold Homes & Current Listings
For the 12 Months ending Dec. 31, 2010 & 2009

Single Family Homes:	<u>2011</u>	<u>2010</u>	<u>Increase/ (Decrease)</u>	<u>% Change</u>	<u>Current Listings As of 12/31/2011</u>
# of Homes Sold (or Listed)	150	137	13	9.5%	12
Average Days on market	52	48	4	8.3%	150
Median Price	\$1,244,000	\$1,295,000	(\$51,000)	-3.9%	\$1,223,000
Average Price	\$1,474,000	\$1,491,000	(\$17,000)	-1.1%	\$1,796,000
Average price per square foot	\$554	\$606	(\$52)	-8.6%	\$654
Avg. Sales Price/Avg. Listing Price	96.2%	96.9%	-0.7%	N/A	N/A

Condominiums:	<u>2011</u>	<u>2010</u>	<u>Increase/ (Decrease)</u>	<u>% Change</u>	<u>Current Listings As of 12/31/2011</u>
# of Condos Sold (or Listed)	377	355	22	6.2%	158
Average Days on market	81	81	0	0.0%	136
Median Price	\$542,000	\$599,000	(\$57,000)	-9.5%	\$881,000
Average Price	\$580,000	\$885,000	(\$305,000)	-34.5%	\$1,654,000
Average price per square foot	\$381	\$501	(\$120)	-24.0%	\$791
Avg. Sales Price/Avg. Listing Price	95.1%	91.7%	3.4%	N/A	N/A

Broker/Agent does not guarantee the accuracy of the square footage, lot size or other information concerning the conditions or features of the property provided by the seller or obtained from Public Records or other sources.

Buyer is advised to independently verify the accuracy of all information through personal inspection and with appropriate professionals.

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